Report on Consolidated Financial Statements

For the Years Ended December 31, 2020 and 2019

# South Carolina Community Loan Fund Contents

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# **Independent Auditor's Report**

To the Board of Directors South Carolina Community Loan Fund Charleston, South Carolina

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of South Carolina Community Loan Fund and subsidiary (collectively, "SCCLF" or "South Carolina Community Loan Fund") which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of South Carolina Community Loan Fund and subsidiary as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

# Other information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by Title 2 *U.S. Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (the "Uniform Guidance") is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

# Other Reporting Required by Governmental Auditing Standards

In accordance with *Government Auditing Standards*, we have also included our report dated April 26, 2021, on our consideration of South Carolina Community Loan Fund's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering South Carolina Community Loan Fund's internal control over financial reporting and compliance.

Charleston, South Carolina

April 26, 2021

Consolidated Statements of Financial Position

As of December 31, 2020 and 2019

	2020	2019
Assets		
Current assets		
Cash and cash equivalents	\$ 6,173,195	\$ 8,326,755
Restricted cash	778,791	758,410
Other current assets	70,709	92,048
Grants receivable	85,048	-
Investments	2,000	500
Interest receivable	137,335	-
Loans receivable	4,122,082	2,714,202
Total current assets	11,369,160	11,891,915
Other assets		
Property and equipment, net	896,868	921,098
Loans receivable, net of allowance for loan loss and current portion	17,952,511	14,445,617
Note receivable - non-recourse	6,200,000	6,200,000
Total other assets	25,049,379	21,566,715
Total assets	\$ 36,418,539	\$ 33,458,630
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 1,850	\$ 11,073
Accrued expenses	57,308	73,299
Assets held for others	4,230	56,730
Other liabilities - program related investments	500,000	100,000
Other liabilities - equity equivalent investments	1,000,000	700,000
Other liabilities - other investments	2,130,533	622,957
Refundable advance	215,630	, =
Total current liabilities	3,909,551	1,564,059
Other liabilities		
Other liabilities - program related investments, net of current portion	400,000	1,100,000
Other liabilities - equity equivalent investments, net of current portion	2,949,297	3,149,297
Other liabilities - other investments, net of current portion	14,005,844	13,872,434
Note payable - non-recourse	6,200,000	6,200,000
Total other liabilities	23,555,141	24,321,731
Total liabilities	27,464,692	25,885,790
Net assets		
Without donor restrictions		
Undesignated	4,774,763	4,028,347
Board designated	3,580,533	2,006,344
With donor restrictions	598,551	1,538,149
Total net assets	8,953,847	7,572,840
Total liabilities and net assets	\$ 36,418,539	\$ 33,458,630

# See Notes to Consolidated Financial Statements

Consolidated Statement of Activities For the year ended December 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Public Support and Revenue			
Public support			
Government grants	\$ 565,000	\$ 149,000	\$ 714,000
Other grants	1,037,500	645,000	1,682,500
Contributions	168,254	-	168,254
Sponsorship and ticket sale revenue	6,482		6,482
Total public support	1,777,236	794,000	2,571,236
Revenue			
Interest on loan receivables	1,287,789	-	1,287,789
Loan program fees	233,800	-	233,800
New market tax credit program fees	732,834	-	732,834
Investment income	86,647	<u> </u>	86,647
Total revenue	2,341,070		2,341,070
Net assets released from restrictions	1,733,598	(1,733,598)	
Total public support and revenue	5,851,904	(939,598)	4,912,306
Expenses			
Program services	2,673,900	-	2,673,900
Management and general	643,183	-	643,183
Fundraising	214,216		214,216
Total expenses	3,531,299		3,531,299
Change in net assets	2,320,605	(939,598)	1,381,007
Net assets, beginning of year	6,034,691	1,538,149	7,572,840
Net assets, end of year	\$ 8,355,296	\$ 598,551	\$ 8,953,847

Consolidated Statement of Activities

For the year ended December 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
Public Support and Revenue			
Public support			
Government grants	\$ 700,000	\$ 850,000	\$ 1,550,000
Other grants	157,000	645,000	802,000
Contributions	63,613	-	63,613
Sponsorship and ticket sale revenue	44,373		44,373
Total public support	964,986	1,495,000	2,459,986
Revenue			
Interest on loan receivables	1,028,215		1,028,215
Loan program fees	106,515		106,515
New market tax credit program fees	242,153	-	242,153
Investment income	175,409	-	175,409
Total revenue	1,552,292	-	1,552,292
Net assets released from restrictions	365,294	(365,294)	-
Total public support and revenue	2,882,572	1,129,706	4,012,278
Expenses			
Program services	1,924,273	-	1,924,273
Management and general	462,142	-	462,142
Fundraising	246,978	-	246,978
Total expenses	2,633,393		2,633,393
Change in net assets	249,179	1,129,706	1,378,885
Net assets, beginning of year	5,785,512	408,443	6,193,955
Net assets, end of year	\$ 6,034,691	\$ 1,538,149	\$ 7,572,840

Consolidated Statement of Functional Expenses

For the year ended December 31, 2020

	Program Services		Management and General		Fundraising		Total Expenses	
Expenses								
Salaries and wages	\$	898,133	\$	252,920	\$	152,282	\$	1,303,335
Payroll taxes and employment benefits		85,329		75,149		31,078		191,556
Total personnel		983,462		328,069		183,360		1,494,891
Interest		553,894		27,492		-		581,386
Professional fees and contracted services		411,145		89,854		20,837		521,836
Communications and utilities		42,376		60,823		3,022		106,221
Rent		41,203		7,593		1,713		50,509
Office expenses		11,112		20,526		780		32,418
Insurance		6,070		18,364		440		24,874
Advertising		19,493		2,125		-		21,618
Property taxes		1,689		13,570		122		15,381
Miscellaneous		4,835		9,921		25		14,781
Repairs and maintenance		1,739		12,890		126		14,755
Professional development		11,652		1,171		1,250		14,073
Dues and subscriptions		6,687		6,127		-		12,814
Travel		6,961		3,731		376		11,068
Conferences and meetings		6,202		-		1,435		7,637
Printing and postage		3,334		1,125		6		4,465
Program related		548				-		548
Total operating expenses		2,112,402		603,381		213,492		2,929,275
Bad debt expense		269,576		-		-		269,576
Provision for loan loss (Note 3)		217,494		-		-		217,494
Forgivable loan expense		64,433		-		-		64,433
Depreciation		9,995		39,802		724		50,521
Total expenses	\$	2,673,900	\$	643,183	\$	214,216	\$	3,531,299

Consolidated Statement of Functional Expenses

For the year ended December 31, 2019

	Program Services		Management and General		Fundraising		Total Expenses	
Expenses								
Salaries and wages	\$	601,748	\$	221,303	\$	159,666	\$	982,717
Payroll taxes and employment benefits		78,234		26,198		31,143		135,575
Total personnel		679,982	'	247,501		190,809		1,118,292
Interest		510,686						510,686
Professional fees and contracted services		207,724		89,876		24,218		321,818
Travel		70,227		12,014		14,261		96,502
Communications and utilities		33,227		41,694		5,794		80,715
Advertising		61,813		921		-		62,734
Rent		29,868		368		2,290		32,526
Professional development		20,673		4,406		1,186		26,265
Miscellaneous		16,289		5,679		1,018		22,986
Office expenses		13,865		5,962		2,045		21,872
Insurance		8,474		6,437		1,524		16,435
Printing and postage		13,873		366		128		14,367
Conferences and meetings		6,493		4,589		2,907		13,989
Dues and Subscriptions		7,308		1,005		225		8,538
Repairs and maintenance		253		7,798		9		8,060
Property taxes		-		7,989		-		7,989
Program related		1,711		-				1,711
Total operating expenses		1,682,466		436,605		246,414		2,365,485
Provision for loan loss (Note 3)		193,597		-		-		193,597
Depreciation		9,323		25,537		564		35,424
Bad debt expense		26,640		-		-		26,640
Forgivable loan expense		12,247		-		-		12,247
Total expenses	\$	1,924,273	\$	462,142	\$	246,978	\$	2,633,393

Consolidated Statements of Cash Flows

For the years ended December 31, 2020 and 2019

	2020	2019
Operating activities		
Change in net assets	\$ 1,381,007	\$ 1,378,885
Adjustments to reconcile the change in net assets to net cash		
provided by operating activities:		
Depreciation	50,521	35,424
Provision for loan loss	217,494	158,173
Bad debt expense	269,576	35,424
Program related investment converted to grant award	(100,000)	-
Changes in:		
Other current assets	21,339	(15,381)
Grants receivable	(85,048)	-
Investments	(1,500)	(500)
Interest receivable	(137,335)	9,883
Accounts payable	(9,223)	(9,965)
Accrued expenses	(15,991)	27,019
Assets held for others	(52,500)	52,500
Net cash provided by operating activities	1,538,340	1,671,462
Investing activities		
Community development loans made	(8,972,129)	(2,963,353)
Net proceeds from repayment of loans receivable	3,570,285	1,484,111
Payments for property and equipment	(26,291)	(142,765)
Net cash used for investing activities	(5,428,135)	(1,622,007)
Financing activities		
Proceeds from refundable advance	215,630	-
Proceeds from equity equivalent investments	100,000	850,000
Payments on equity equivalent investments	-	(592,703)
Proceeds from program related investments	-	-
Payments on program related investments	(200,000)	(50,000)
Proceeds from other investments	2,305,285	1,350,000
Payments on other investments	(664,299)	(1,387,652)
Net cash provided by financing activities	1,756,616	169,645
Net increase (decrease) in cash and cash equivalents	(2,133,179)	219,100
Cash and cash equivalents, beginning of year	9,085,165	8,866,065
Cash and cash equivalents, end of year	\$ 6,951,986	\$ 9,085,165
	<u> </u>	
Cash and cash equivalents	\$ 6,173,195	\$ 8,326,755
Restricted cash	778,791	758,410
Ending cash balance	\$ 6,951,986	\$ 9,085,165
Supplemental disclosures		
Cash paid for interest	\$ 49,745	\$ 493,263
Non-cash financing activities		
Program related investment converted to grant award	\$ 100,000	<u>\$ -</u>

# See Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies

The summary of significant accounting policies of South Carolina Community Loan Fund ("SCCLF") is presented to assist in understanding SCCLF's consolidated financial statements. The consolidated financial statements and notes are representations of SCCLF's management, who is responsible for the integrity and objectivity of the consolidated financial statements. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the consolidated financial statements.

# Nature of activities:

South Carolina Community Loan Fund, a nonprofit community development loan fund, was certified by the United States Treasury CDFI Fund as a Community Development Financial Institution ("CDFI") in 2007. In addition, SCCLF has also been certified as a Community Development Entity ("CDE"). SCCLF has offices located in Charleston, Columbia, and Spartanburg and serves the state of South Carolina. SCCLF's mission is to advance equitable access to build assets and benefit communities and people most in need of economic opportunity.

# Principles of consolidation:

South Carolina Community Loan Fund's consolidated financial statements include 1051A Gardner Road, LLC ("1051A, LLC"), which is a single member limited liability company and a wholly owned subsidiary of SCCLF formed in 2018. On August 20, 2018, 1051A Gardner Road, LLC purchased an office building for \$712,138. The purchase was financed through a note payable to SCCLF. The \$800,000 note payable has an interest rate of 4.5%, with payments of principal and accrued interest payable in monthly payments of \$4,054 beginning December 1, 2018. The note matures December 1, 2048. The building office space is leased to SCCLF for a three year term with monthly rent payments of \$6,807. All material inter-organization transactions have been eliminated in consolidation.

## Community development financial institution:

A certified CDFI is a specialized financial institution that works in market niches that are underserved by traditional financial institutions. These financial institutions are focused on community development activities that rebuild distressed and neglected communities through a variety of lending, investment, social support and educational activities. CDFIs provide a unique range of financial products and services in economically distressed target markets, such as mortgage financing for low-income and first-time homebuyers and not-for-profit developers, flexible underwriting and risk capital for needed community facilities, and technical assistance, commercial loans and investment to small start-up or expanding businesses in low-income areas. CDFIs include regulated institutions such as community development banks and credit unions, and non-regulated institutions such as loan and venture capital funds.

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### Community development financial institution, continued:

According to the Riegle Community Development and Regulatory Improvement Act of 1994, CDFIs are specialized financial institutions that:

- Have a primary mission of promoting community development;
- Serve an investment area or targeted population;
- Provide development services and equity investments or loans;
- Maintain accountability to residents of its investment area or targeted population; and
- Are not a public agency or institution.

#### *Programs and services:*

SCCLF finances projects that: 1) provide affordable housing; 2) create access to food and essential services; 3) increase the quality and availability of neighborhood facilities; 4) create employment opportunities; 5) attract additional investment; and 6) strengthen the social and economic fabric of the community.

SCCLF provides loans generally up to \$1,000,000 to finance acquisition, predevelopment, infrastructure, construction, renovation, leasehold improvements, machinery and equipment, working capital, and permanent financing costs for affordable housing, healthy food, community facility, and community business development projects. Larger loans are permitted if properly approved by the Board per SCCLF's loan policy.

## Forgivable loan programs:

# Loan Subsidy ("LS") Program

SCCLF provides project-specific forgivable loans to nonprofit organizations and entrepreneurs for the development of Healthy Food Enterprises. Loan subsidies are provided as zero percent, non-amortizing, deferred loans. As these loans are forgivable over time, loans are recognized as an expense in the Consolidated Statements of Activities when closed.

# Revolving loan programs:

# Affordable Housing ("AH")

SCCLF provides affordable housing loans generally up to \$1,000,000 to finance acquisition, predevelopment, infrastructure, construction, rehabilitation, and permanent financing development costs. SCCLF finances the construction, rehabilitation, or redevelopment of homeownership and rental units affordable to low to moderate income families in South Carolina.

# Community Business ("CB")

SCCLF provides community business loans generally up to \$1,000,000 to finance acquisition, predevelopment, infrastructure, construction, renovation, leasehold improvements, machinery and equipment, working capital, and permanent financing business costs. SCCLF finances the capital needs of community businesses serving and employing low to moderate income individuals located in underserved South Carolina communities.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### *Programs and services, continued:*

Revolving loan programs, continued:

## Community Facility ("CF")

SCCLF provides community facility loans generally up to \$1,000,000 to finance acquisition, pre-development, infrastructure, construction, rehabilitation, and permanent financing development costs. SCCLF finances the construction and renovation of community facilities including, but not limited to, recreation centers, day care centers, health care centers, senior centers, charter schools, homeless shelters, and transitional housing in underserved South Carolina communities.

# Healthy Food ("HF")

SCCLF provides healthy food retail loans generally up to \$1,000,000 to finance acquisition, predevelopment, infrastructure, construction, renovation, leasehold improvement, machinery and equipment, working capital, and permanent financing business costs. SCCLF finances the construction and renovation of retail and wholesale outlets including, but not limited to, grocery stores, corner stores, farmer's markets, food hubs, and mobile markets selling healthy food in underserved South Carolina communities.

# New Markets Tax Credit ("NMTC")

The New Markets Tax Credit Program provides investors with credits against federal income tax in exchange for capital investments in businesses and commercial projects in low-income communities.

The U.S. Treasury CDFI fund awards NMTCs to certified CDEs to make qualified low income investments ("QLICI") into qualified low income businesses ("QLICB") (see Note 4).

# Funding sources:

Federal Government Grants:

#### CDFI Financial Assistance ("FA")

The CDFI Fund makes awards of up to \$2 million to certified CDFIs under the FA component of the CDFI Program. A CDFI may use the award for financing capital, loan loss reserves, capital reserves, or operations. FA awards are made in the form of equity investments, loans, deposits, or grants, and the CDFI is required to match its FA award dollar-for-dollar with non-federal funds of the same type as the award itself. This requirement enables CDFIs to leverage private capital to meet the demand for affordable financial products and services in economically distressed communities.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

**Programs and services, continued:** 

# CDFI Healthy Food Financing Initiative ("HFFI")

The CDFI Fund makes awards totaling \$25 million annually to certified CDFIs under the HFFI component of the CDFI Program. A CDFI may use the award for financing capital, loan loss reserves, capital reserves, or operations. The HFFI is an interagency initiative involving the United States Department of the Treasury, the United States Department of Agriculture, and the United States Department of Health and Human Services. HFFI represents the federal government's first coordinated step to eliminate "food deserts" by promoting a wide range of interventions that expand the supply of and demand for nutritious foods, including increasing the distribution of agricultural products; developing and equipping grocery stores; and strengthening producer-to-consumer relationships.

# Small Business Lending Fund ("SBLF")

The SBLF, enacted into law as part of the Small Business Jobs Act of 2010 (the "Jobs Act"), is a dedicated investment fund that encourages lending to small businesses by providing capital to qualified community banks and community development loan funds ("CDLFs") with assets of less than \$10 billion. Through the SBLF, participating lenders and small businesses can work together to help create jobs and promote economic growth in local communities across the nation. For CDLFs, the SBLF is structured to encourage small business lending through access to low-cost capital. These nonprofit loan funds play a critical role in distressed communities across the country that lack access to mainstream financial services. CDLFs engage in activities ranging from offering microloans to entrepreneurs, providing mezzanine debt to growing small businesses, and financing community facilities like charter schools and health clinics.

The following programs and funding sources are no longer active. However, they are included here because they are reflective of activity that is still being reported upon by the organization to certain entities.

# Homebuyer Assistance ("HBA") Program

The Homebuyer Assistance Program provides non-amortizing subordinate mortgage loans to lower the purchase price of a home for qualified persons on a first come, first ready basis. Applications are accepted and evaluated continually throughout the year. Funding is limited. Applications for HBA loans are accepted from nonprofit developers, for-profit developers, government entities, nonprofit/for-profit developer partnerships, and current SCCLF lending partners. Applications are not taken from individual homebuyers. As HBA loans are forgivable over time, loans are recognized as an expense in the Consolidated Statements of Activities when closed.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

# <u>Programs and services, continued:</u>

## Neighborhood Stabilization Program ("NSP")

The Neighborhood Stabilization Program is used to assist local governmental agencies, for-profit, and nonprofit organizations to purchase and rehabilitate foreclosed properties that would otherwise remain abandoned. The overall goal of this program is to help reduce/ameliorate the decline (both physical and pecuniary) of local communities as a result of foreclosed and abandoned properties. The project targets assistance in providing activities that address the stabilization of foreclosed upon homes and residential properties that will be used to house individuals or families whose income is at or below 120% of area median income. Program funds are used to purchase foreclosed homes at a discount (at least 1% discount) and rehabilitate, redevelop, or demolish them. As NSP loans are forgivable over time, loans are recognized as an expense in the Consolidated Statements of Activities when closed. The NSP was established for the purpose of stabilizing communities that have suffered from foreclosures and abandonment. NSP1, a term that references the NSP funds authorized under Division B, Title III of the Housing and Economic Recovery Act ("HERA") of 2008, provides grants to all states and selected local governments on a formula basis.

# Community Development Block Grant ("CDBG")

The CDBG Program allocates annual grants to cities and urban counties to develop viable communities by providing decent housing, a suitable living environment, and opportunities to expand economic opportunities, principally for low and moderate income persons. SCCLF applies for CDBG grants from local municipalities to support both its operations and programs; specifically, grants have been provided to support CDFI implementation and the Homebuyer Assistance Program. Extension of grant periods for utilization of unspent grants is provided at the discretion of the local municipality upon a yearend review of the organization and its program.

#### **Investments:**

## Equity Equivalent Investments ("EQ2")

The Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation have supported a bank capital product named Equity Equivalent Investments (also referred to as "EQ2"). EQ2 is a financial tool that encourages banks and certain other entities to invest in CDFI's, such as SCCLF. The purpose of an EQ2 is to promote a stronger capital structure at the CDFI, secure additional debt capital and increase lending and investing in economically disadvantaged communities.

An EQ2 is a long-term, low-interest loan that is typically structured with a rolling maturity and an automatic annual extension of the loan, as long as the borrower carries out its community development purposes. The equity equivalent investment is carried on the bank or entity's balance sheet as an investment and on the CDFI's balance sheet as debt. Equity equivalent investments are not secured by any of the CDFI's assets and are fully subordinate to the CDFI's other creditors. See Note 7.

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### *Investments, continued:*

# Program Related Investments ("PRIs")

PRIs are long term, low interest loans received from foundations used to finance charitable activities. As with EQ2s, they are typically non-secured, but have a defined maturity date. To be program-related, the investments must significantly further SCCLF's exempt activities. See Note 6.

## Other Investments ("OIs")

Ols are long term, low interest loans received from individuals and businesses to finance charitable activities. In addition, investments received from financial institutions with a defined maturity date, not qualifying as EQ2s, are categorized as Other Investments. As with EQ2s, they are typically non-secured, but have a defined maturity date. See Note 8.

#### Net assets:

In accordance with accounting principles generally accepted in the United States of America ("GAAP"), SCCLF reports information regarding its financial position and activities according to two classes of net assets:

Net assets without donor restrictions - Net assets that are not subject to donor-imposed stipulations.

**Net assets with donor restrictions** - Net assets subject to donor-imposed stipulations that may or will be met either by actions of SCCLF and/or the passage of time, or that are subject to donor imposed stipulations that they be maintained permanently.

#### Cash and cash equivalents:

For purposes of the consolidated financial statements, SCCLF considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

# Restricted cash:

Restricted cash represents a bank balance of \$778,791 and \$758,410 as of December 31, 2020 and 2019, respectively, which is used as a guarantee for the USDA Community Facilities loan. The guarantee is funded through a Bank of America 1% interest loan.

# Use of estimates and assumptions:

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of results of operations during the reporting period. Actual results could differ from those estimates and assumptions.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### Reclassifications:

Certain items in the prior year have been reclassified to conform to current year presentation.

#### Credit risk:

SCCLF maintains its cash accounts at various financial institutions. The Federal Deposit Insurance Corporation ("FDIC") insures up to \$250,000 for all accounts in aggregate per financial institution. At times, deposits may exceed FDIC insurance limits. Management monitors the risk of exposure to loss through monitoring the performance of the financial institutions through publicly available rating agency information.

Loans are stated at the principal amount outstanding, net of the allowance for loan losses. Interest income on loans is accrued at the loan's stated interest rate on the principal balance outstanding.

#### Loans receivable:

It is the policy of SCCLF to discontinue the accrual of interest when the loan payments are delinquent for 90 days, and, in management's opinion, the timely collection of interest or principal becomes uncertain, unless the loan principal and interest are determined by management to be fully collateralized and in the process of collection. Interest on these loans is recognized when paid by the borrower only if collection of principal is likely to occur.

A non-accrual loan may be reinstated to an accrual status when contractual principal and interest payments are current and collection is reasonably assured.

# Allowance for loan losses:

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged-off against the allowance when management determines that the loan is uncollectible. Subsequent recoveries of amounts previously charged-off are credited to the allowance. The allowance for loan losses is maintained at a level believed adequate by management to absorb estimated losses after considering various factors, including prevailing and anticipated economic conditions, diversification and size of the loan portfolio, current financial status and credit standing of the borrowers, the status and level of non-performing assets, past and expected loan loss experience, adequacy of collateral, and specific impaired loans.

# **Investments in New Markets Tax Credit entities:**

SCCLF accounts for its investments in NMTC entities ("sub-CDEs") using the equity method of accounting. Under the equity method, the investment is recorded at cost, and increased or decreased by SCCLF's share of the limited liability companies' income or losses, and increased or decreased by the amount of any contributions made or distributions received. SCCLF holds a 0.01% membership interest in each of the sub-CDEs as of December 31, 2020 and 2019.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

## Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### <u>Investments in New Markets Tax Credit entities, continued:</u>

SCCLF regularly assesses the carrying value of its investments in the limited liability companies. If the carrying value exceeds the estimated value derived by management, SCCLF reduces its investment and includes such reduction as an impairment loss. Fair value is measured as the remaining benefits, including NMTCs and flow-through income, to SCCLF. As of December 31, 2020, no impairment loss has been recognized.

The sub-CDEs are not considered variable interest entities ("VIEs") since they do not meet any of the VIE criteria set forth in the Accounting Standards Codification ("ASC") issued by the Financial Accounting Standards Board ("FASB"). Rather they are considered voting interest entities and should be accounted for based on other factors of a controlling financial interest in accordance with ASC 810.

SCCLF's balance in its investments in the limited liability companies, plus the risk of recapture of tax credits previously taken by SCCLF's investor members, represents its maximum exposure to loss.

#### Below market interest loans:

GAAP generally requires that loans with below market interest rates be restated for financial reporting purposes to amounts that reflect the expected cash flows, discounted at market rates. SCCLF both receives and makes loans with stated rates of interest that vary from the prevailing market rates for commercial loans. SCCLF believes there is no material difference between community development finance market rates and the stated rates of loans in their portfolios. SCCLF accounts for these loans at the stated rates.

# Revenue recognition:

# **Loan Program and Other Related Fees:**

Loan application fees are earned and recorded as revenue at a point in time when the loan application is completed by the applicant with all required documentation and accepted by SCCLF.

Loan origination fees are earned on loan closings and recorded as revenue at a point in time when the performance obligation is met, i.e. when the loan closes and funds are loaned to the customer.

SCCLF requires a signed promissory note with all borrowers which constitutes a contract between SCCLF and the customer, states the loan terms, and lays out the obligations of SCCLF and the borrower. Each individual loan receivable is analyzed separately and has its own specific terms. Under ASC 606, late fee income related to these loan receivables are recognized as revenue at a point in time when the loan payments are due and the customer has not paid these payments per the terms in the signed contract. As the due date passes for the loan payments and the amounts go unpaid, SCCLF will recognize late fees for the loaned funds at the respective terms per the individual loan document.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

Revenue recognition, continued:

# **Loan Program and Other Related Fees, continued:**

SCCLF had a Homebuyer Assistance Program for several years as discussed earlier in Note 1. Under this program, SCCLF is eligible for a portion of sales proceeds for a property that they have previously provided HBA funds on to assist the buyer. At the time of the original advance of HBA funds, a signed contract was entered into with all customers that received funds from SCCLF which stated the terms of repayment of a portion of the net sales proceeds if the property was sold before 20 years from the date of the funds, which constitutes a contract between SCCLF and the customer. Under these contracts, SCCLF is considered to meet its performance obligations at a point in time when the respective property is determined to be sold in <20 years from the advance of funds by the SCCLF and the sale of the property to a 3rd party has been closed. Under ASC 606, the amount of the revenue is determined at the time of the sale per the closing statement and recognized as revenue at that point in time.

# **NMTC Placement Fee:**

NMTC sub-allocation fees are paid at the time a NMTC closing occurs. SCCLF requires a signed agreement with all borrowers which states the NMTC allocation fee for the respective loan, which constitutes a contract between SCCLF and the customer. Fee amounts are detailed in the financial forecasts prepared for each individual NMTC deal and are listed as a step in the flow of funds document that details the transfer of money between entities involved in the NMTC deal on the date of closing. The performance obligation is the successful closing of the NMTC deal. Should a borrower default and the deal structure collapse before the end of the seven year compliance period, no portion of the sub-allocation fees are returned. Sub-allocation fees are recognized as revenue at a point in time when the deal closes. As noted, the sub-allocation fees are not contingent on the seven year compliance period. Therefore, the fees do not have to be recognized over a period of time.

## **NMTC Asset Management Fees:**

NMTC asset management fees are paid by the sub-CDE, an entity that is 99.99% owned by a Tax Credit Investor and 0.01% owned by SCCLF. SCCLF requires a signed agreement for all NMTC transactions which states the NMTC asset management fee for the respective transaction, which constitutes a contract between SCCLF and the customer. The amount of asset management fees to be paid are outlined in the financial forecasts prepared and included in the NMTC closing documents. The performance obligation is to manage the NMTC investment. Under ASC 606, the NMTC allocation fees related to these sub-allocation transactions will be recognized over time since the performance obligations are met over the 7 years. Payments for asset management fees made in advance are initially recorded as deferred revenue. As the performance obligation is met, revenue is released from deferred status and recognized.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### Revenue recognition, continued:

#### **Contributions:**

Contributions that are unrestricted or restricted by donor are earned and recognized when the donation is received or unconditionally pledged, as long as there are no performance obligations attached to the contribution. These contributions would not fall under the ASC 606 guidance. In the instance where there is a performance obligation attached to the contribution, the portion that is attached to a performance obligation is recorded as deferred revenue until it is earned (i.e. sponsorships as discussed below), and the portion that is considered to be a contribution is recorded as revenue when received or unconditionally pledged.

# **Sponsorship and Ticket Revenue:**

Sponsorships and ticket revenue for events are recognized as revenue when the scheduled event occurs (i.e. at a point in time). Any funds related to these sponsorships or ticket sales received in advance will be deferred until such time as the event occurs. If an event were to be canceled, any funds received would be refunded.

#### **Grants:**

Grants are recorded and recognized as revenue when the grant funds are received or unconditionally pledged, if there is no performance requirement in the grant agreement. At that time, any grantor restrictions are considered. In accordance with industry guidance and prevailing practice for CDFI's, revenue from CDFI and other lending program grants are recognized as revenue and support when the funds are received. For any grant agreements that include performance obligations, SCCLF determines when the performance obligation(s) will be met (i.e. at a certain point in time or over time). Revenue is recognized accordingly when the related performance obligation is met. Funds from grants with a performance requirement which are received in advance are recorded as deferred revenue, and then recognized as revenue when performance requirements are met.

# **Property and equipment:**

Property and equipment are carried at cost or, if donated, at the approximated fair value at the date of donation. Depreciation is computed using the straight-line method. SCCLF capitalizes all expenditures for property and equipment in excess of \$5,000, unless required to do otherwise under grant conditions. The depreciation method is designed to amortize the cost of the assets over their estimated lives as follows:

Building and improvements40 yearsFurniture and equipment10 yearsSoftware3 – 5 yearsVehicles5 years

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

# **Donated assets:**

Non-cash donations are recorded as contributions at their estimated fair values at the date of donation. Such donations are reported as without donor restriction unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as net assets with restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, SCCLF reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. SCCLF reclassifies net assets with restrictions to net assets without restrictions at that time.

# Availability of funds for general expenditures:

SCCLF has certain net assets that are available for general expenditures within one year of December 31, 2020 and 2019 based on conducting the normal activities of its programs in the coming year. Accordingly, the related resources have been included in the quantitative information detailing the financial assets available to meet general expenditures within one year (See Note 2).

#### *Functional allocation of expenses:*

The cost of providing the various programs and other activities has been summarized on a functional basis in the Consolidated Statements of Activities and Consolidated Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Management and general expenses include the functions necessary to maintain an equitable employment program, ensure an adequate working environment, provide coordination and articulation of SCCLF's program strategy, secure proper administrative functioning of the Board of Directors, maintain competent legal services for program administration of SCCLF, and manage the financial and budgetary responsibilities of SCCLF.

Fundraising costs provide the support necessary to encourage and secure private financial funding from individuals, foundations, and corporations.

Notes to Consolidated Financial Statements

# December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### Functional allocation of expenses, continued:

Expense Type

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated and the method of allocation include:

#### Time and effort Salaries and wages Payroll taxes and employment benefits Time and effort Interest Direct based on nature of services Professional fees and contracted services Direct based on nature of services Headcount Communication and utilities Rent Headcount Office expenses Headcount Insurance Headcount Direct based on nature of expense Advertising

Method of Allocation

Property taxes Headcount
Miscellaneous Headcount
Repairs and maintenance Direct based on nature of expense

Professional development

Direct based on nature of expense
Dues and subscription

Direct based on nature of expense

Depreciation Headcount

# Assets held for others:

Advances received from donors or granting agencies to be passed through to designated third parties are included in the Consolidated Statements of Financial Position as assets held for others.

#### Board designated reserves:

The Board of Directors has designated net assets without donor restrictions for the following purposes:

**Operating reserve** - The Board has designated these net assets to ensure the ability to continue the operations of SCCLF. The reserve is calculated at 3 months of operating cash with a minimum of \$500,000.

*Investor liquidity reserve* - The Board has required a reserve in an amount equal to 10% of borrowed capital or 12 months of anticipated repayments of borrowed loan capital, whichever is greater.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 1. Nature of Operations and Summary of Significant Accounting Policies, Continued

#### **Budgets:**

The budget for SCCLF is prepared in October for the following calendar year and is based on estimated revenues and expenses for the various fiscal year grants and management operations. Budgetary control is also achieved through the grant contracts, which run on various fiscal years.

#### *Income taxes:*

SCCLF is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code as a charitable organization whereby only unrelated business income, if any, as defined by the Code, is subject to federal income tax. SCCLF is classified by the Internal Revenue Service as other than a private foundation.

SCCLF's policy is to report accrued interest related to unrecognized tax benefits, when applicable, as interest expense and to report penalties as other expense. Management has evaluated the tax positions of SCCLF and does not believe that any uncertain tax positions or unrecognized tax benefits exist for the years ended December 31, 2020 or 2019.

## **Reclassifications:**

Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation.

# Subsequent events:

In preparing these consolidated financial statements, SCCLF evaluated events and transactions for potential recognition or disclosure through April 26, 2021, which is the date these consolidated financial statements were available to be issued.

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

# Note 2. Availability and Liquidity

Financial assets available for general expenditure that are without donor or other restrictions limiting their use within one year of the Consolidated Statement of Financial Position date are comprised of the following at December 31, 2020 and 2019:

	2020	2019
Total assets at year end	\$ 36,418,539	\$ 33,458,630
Less amounts not available to be used within one year due to illiquidity:		
Assets held for others	4,230	56,760
Prepaid assets and deposits	43,009	64,348
Non-current notes receivable	17,952,511	14,445,617
Investments	2,000	500
Property and equipment, net	896,868	921,098
	18,898,618	15,488,323
Less amounts not available to be used within one year due to:		
Contractual or donor imposed restrictions:		
Notes receivable – non recourse	6,200,000	6,200,000
Restricted cash	778,791	758,410
	6,978,791	6,958,410
Financial assets available to meet cash needs for		
general expenditures within one year	<u>\$ 10,541,130</u>	<u>\$ 11,011,897</u>

As part of its liquidity plan, SCCLF has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations become due.

# Note 3. Loans Receivable, Net

Loans receivable, net, is comprised of the following at December 31:

	2020	2019
Receivable in less than one year	\$ 4,122,082	\$ 2,714,202
Receivable in one to five years	8,608,248	9,315,214
Receivable in more than five years	11,121,850	6,690,500
Total loans receivable	23,852,180	18,719,916
Less allowance for loan loss	(1,777,587	)(1,560,097)
Loans receivable, net	<u>\$ 22,074,593</u>	<u>\$ 17,159,819</u>

Loans receivable are held with interest rates ranging from 1.00% - 8.25% and secured by real estate, furniture, equipment, and one receivable secured by the mortgage assignment.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### Note 3. Loans Receivable, Net, Continued

The amount of the loan loss is calculated based on a risk rating chart that considers the financial condition of the borrower, the payment history, the pre-sale condition and other similar factors in assigning a loan loss reserve of 5% - 20%. Should a loan deteriorate after closing, SCCLF can assign a loan loss reserve of up to 100% of the outstanding loan balance as deemed necessary by management.

The table below represents outstanding loans receivable, net, by program activity as of December 31, 2020:

	Affordable <u>Housing</u>	Community Business	Community Facilities	Healthy <u>Food</u>	Grand Total
Loans receivable	\$ 5,579,314		\$ 10,558,029		\$ 23,852,180
Provision for loan losses	(345,872	(566,727)	) <u>(772,345</u> )	(92,643)	<u>(1,777,587</u> )
December 31, 2019	\$ 5,233,442	\$ 5,763,158	\$ 9,785,684	\$ 1,292,309	\$ 22,074,593

The table below represents outstanding loans receivable, net by program activity as of December 31, 2019:

	Affordable Housing	Community Business	Community Facilities	Healthy Food	Grand Total
Loans receivable	\$ 6,321,801	\$ 3,078,702	\$ 7,643,218 \$	1,676,195	\$ 18,719,916
Provision for loan losses	(393,075)	(316,833)	(447,278)	(402,911)	(1,560,097)
December 31, 2019	\$ 5,928,726	\$ 2,761,869	\$ 7,195,940 <b>\$</b>	1,273,284	\$ 17,159,819

For the year December 31, 2019, one loan was 30 days past due, owing a balance of \$113,083 on a \$120,000 loan. As of December 31, 2020, the loan remains past due. The loan is fully collateralized by real estate which is to be sold and the outstanding balance repaid in 2021.

Additionally, for the year December 31, 2020 one loan was 30 days past due owing a balance of \$3,665,292 on a \$3,825,000 loan. The past due balance was the result of a change in accounting staff and the loan was made current subsequent to year-end.

#### Note 4. New Markets Tax Credit Transactions

In April 2016, SCCLF served as an intermediary lender between the Opportunity Finance Network ("OFN") and Wells Fargo, the NMTC awardees, and Self Help, the NMTC borrower, in a commercial loan transaction. This resulted in a \$6,200,000 note receivable and note payable being recorded on the Consolidated Statements of Financial Position. These notes are considered non-recourse. The note receivable shall bear interest at a fixed rate equal to 1.0247% per annum. Interest only payments are payable quarterly through March 5, 2023. Beginning on June 5, 2023, the NMTC borrower shall make quarterly payments equal to the sum of principal based on a 23 year amortization schedule, plus interest. The unpaid principal balance, together with any unpaid and accrued interest thereon, shall be due and payable in full on April 5, 2046. The terms of the note payable to the awardees mirror the terms on the note receivable.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### Note 4. New Markets Tax Credit Transactions, Continued

In August 2019, SCCLF was awarded a NMTC allocation of \$20 million from the US CDFI Fund to allocate to qualified projects based on its qualification as a CDE. As part of that award, SCCLF also created 5 sub-CDE entities to which the SCCLF CDE may sub-allocate the tax credits for separate, authorized projects to make a qualified investment in a Qualified Active Low-Income Community Business ("QALICB") in accordance with the terms of the NMTC program pursuant to 45D of the Internal Revenue Code.

In 2019, SCCLF entered into its first NMTC transaction through its sub-allocation of NMTC funds to its first sub-CDE named "SCCLF Sub-CDE I, LLC" for \$5 million. An investor made a capital contribution of \$5 million in anticipation of receiving new markets tax credits of approximately \$1.95 million. SCCLF serves as the Managing Member of the sub-CDE I LLC, contributed nominal capital, and has financial interests in the NTMC entity. At December 31, 2020, SCCLF has a 0.01% interest in the entity. There were no significant distributions for the years ended December 31, 2020 or 2019, respectively.

In January 2020, SCCLF sub-allocated \$3 million of NMTCs to the sub-CDE named "SCCLF Sub-CDE III, LLC". An investor made a capital contribution of \$3 million in anticipation of receiving new markets tax credits of approximately \$1.17 million. SCCLF serves as the Managing Member of the sub-CDE III LLC, contributed nominal capital, and has financial interests in the NTMC entity. At December 31, 2020, SCCLF has a 0.01% interest in the entity. There were no significant distributions for the year ended December 31, 2020.

In February 2020, SCCLF sub-allocated the remaining NMTC funds of \$12 million to the sub-CDE named "SCCLF Sub-CDE II". An investor made a capital contribution of \$12 million in anticipation of receiving new markets tax credits of approximately \$4.68 million. SCCLF serves as the Managing Member of the sub-CDE II LLCs, contributed nominal capital, and has financial interests in the NTMC entity. At December 31, 2020, SCCLF has a 0.01% interest in the entity. There were no significant distributions for the year ended December 31, 2020.

Below is the financial information for the years ended December 31:

	2020					
	Sub-CDE I, LLC Sub-CDE II, LLC Sub-CDE III, LLC Total					
Total assets	\$ 5,013,000 \$ 12,031,200 \$ 3,248,005 \$ 20,292,205					
Total liabilities	12,500 30,000 245,083 287,583					
Members' capital	5,000,500 12,001,200 3,002,922 20,004,622					
Total revenue	73,770 404,903 34,071 512,744					
Total expenses	37,500 50,333 10,122 97,955					
Net income	36,270 354,570 23,949 414,789					

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 4. New Markets Tax Credit Transactions, Continued

	2019	
	Sub-CDE I, LLC Sub-CDE II, LLC Sub-C	CDE III, LLC Total
Total assets Total liabilities	\$ 5,000,500 \$ - \$	- \$ 5,000,500 
Members' capital	5,000,500 -	- 5,000,500
Total revenue	11,403 -	- 11,403
Total expenses	4,653 -	- 4,653
Net income	6,750 -	- 6,750

Under the agreement with the sub-CDEs, SCCLF earns fees for its initial services including investor syndication, LLC organization, loan origination, NMTC sub-allocation, etc. SCCLF also earns continuing fees for loan servicing during the 7 year compliance period required under the program as more fully described in Note 1. Sub-allocation and asset management servicing fee revenue was \$732,834 and \$242,153 for the years ended December 31, 2020 and 2019, respectively.

In July 2020, SCCLF was awarded a second NMTC allocation of \$15 million from the US CDFI Fund to allocate to qualified projects based on its qualification as a CDE.

#### Note 5. Property and Equipment, Net

Property and equipment, net, is comprised of the following at December 31:

	 2020	2019
Building	\$ 712,138	712,138
Building Improvements	80,496	80,496
Vehicles	90,908	90,908
Furniture and equipment	87,813	61,522
Software	 61,579	61,579
	1,032,934	1,006,643
Less accumulated depreciation	 (136,066)	(85,54 <u>5</u> )
Property and equipment, net	\$ 896,868	921,098

Depreciation expense for the years ended December 31, 2020 and 2019 was \$50,521 and \$35,424 respectively.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 6. Other Liabilities – Program Related Investments

SCCLF has outstanding amounts under program related promissory note agreements. At December 31, the notes consisted of the following:

2020	2019
\$ 100,000	\$ 100,000
-	100,000
400,000	500,000
400,000	400,000
	400.000
<u> </u>	100,000 \$ 1,200,000
	\$ 100,000

The future maturities of program-related investments are as follows for the years ending December 31:

2021	\$ 500,000
2022	100,000
2023	200,000
2024	 100,000
	\$ 900.000

# Note 7. Other Liabilities – Equity Equivalent Investments

SCCLF has outstanding amounts under equity equivalent subordinated promissory note agreements. These notes are subordinate to all other debt, and the maturities may be extended or rolled at the option of the lender.

At December 31, the notes consisted of the following:

	 2020	 2019
Bank of South Carolina, 2% interest-only payments, payable quarterly.		
Maturing August 2030 with an obligation to extend the loan for an		
additional ten years; unsecured; subordinated with rolling maturity.	\$ 200,000	\$ 100,000

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 7. Other Liabilities – Equity Equivalent Investments, Continued

Pinnacle Bank, previously BNC Bank, 2% interest-only payments, payable quarterly. Maturing October 2021; unsecured; subordinated.	1,000,000	1,000,000
First Horizon Bank, previously Capital Bank, 3% interest-only payments, payable quarterly. Maturing September 2023, with an option to extend for an additional year; unsecured; subordinated.	350,000	350,000
Carolina Alliance Bank, 2% interest-only payments, payable quarterly. Maturing August 2022; unsecured; subordinated.	100,000	100,000
First Federal Bank, previously CBC Bank, 2% interest-only payments, payable quarterly. Maturing March 2025; unsecured; subordinated.	100,000	100,000
PNC Bank, 3% interest-only payments, payable quarterly. Maturing December 2024; unsecured; subordinated.	500,000	500,000
South State Bank, 3% interest-only payments, payable quarterly. Effective as of the 10 <sup>th</sup> anniversary of the Disbursement Date, in addition to and together with the regularly scheduled interest payments for accrued but unpaid interest, Borrower shall make twenty (20) equal quarterly principal payments of \$37,500 each to fully repay the EQ2 as of the maturity date January 2033; unsecured; subordinated.	750,000	750,000
South State Bank, 3% interest-only payments, payable quarterly. Effective as of the 10 <sup>th</sup> anniversary of the Disbursement Date, in addition to and together with the regularly scheduled interest payments for accrued but unpaid interest, Borrower shall make Twenty (20) equal quarterly principal payments of \$37,500 each to fully repay the EQ2 as of the Maturity Date. Maturing January 2034; unsecured; subordinated.	750,000	750,000
United Community Bank, 2% interest-only payments, payable quarterly. Maturing November 2024 with an option to extend for an additional five years; unsecured; subordinated.	99,297	99,297
United Community Bank, 2% interest-only payments, payable quarterly. Maturing September 2023 with an option to extend for an additional five years; unsecured; subordinated.	100,000	100,000
	\$ 3,949,297	\$ 3,849,297

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 7. Other Liabilities – Equity Equivalent Investments, Continued

The equity equivalent investments have rolling maturities and, unless otherwise extended, future maturities of these investments are as follows for the years ending December 31:

2021	\$ 1,000,000
2022	100,000
2023	450,000
2024	599,297
2025	100,000
Thereafter	 1,700,000
	\$ 3.949.297

# Note 8. Other Liabilities - Other Investments

SCCLF has outstanding amounts under other investment promissory note agreements. At December 31, the notes consisted of the following:

S	2020	2019
Anita Zucker, 2% interest only payments, payable quarterly. Matured January 2020; unsecured.	\$ -	\$ 500,000
Appalachian Community Capital, 2.74% interest only payments, payable monthly. Maturing July 2025; unsecured.	500,000	-
Jerry Zucker Rvoc Trust, 2% payable quarterly. Maturing February 2021; unsecured.	382,576	382,576
Jerry Zucker Rvoc Trust, 2% payable quarterly. Maturing February 2022; unsecured.	223,105	223,105
Bank of America Community Development Corporation, loan principal available to be drawn up to a \$1,000,000 maximum by September 2015; 3.25% interest only payments, payable quarterly. Annual payments of \$250,000 due in September 2021 and September 2022, with all outstanding principal due in full in September 2023; unsecured.	1,000,000	1,000,000
Bank of America — USDA Guarantee, 1% interest only payments, payable quarterly. Maturing January 2025.	757,350	757,350
Community Development Financial Institutions Fund, 1.95% interest only payments, payable semi-annually. Maturing April 2028; unsecured.	760,500	760,500
Cnote, 3.80% interest only payments, payable monthly. Maturing February 2023; unsecured.	1,055,285	-

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

# Note 8. Other Liabilities – Other Investments, Continued

Heritage Trust, 2% interest only payments, payable quarterly. Maturing June 2022; unsecured.	100,000	100,000
Jonathan Zucker, 2% interest only payments, payable quarterly. Maturing August 2024 with an option to extend an additional five years; unsecured	50,000	50,000
Synovus, 3% interest only payments, payable quarterly. Maturing July 2022; unsecured.	1,000,000	1,000,000
Opportunity Finance Network, 3% interest only payments, payable quarterly. Maturing December 2027; unsecured.	350,000	350,000
PNC Bank, 3% interest only payments, payable quarterly. Maturing December 2021; unsecured.	500,000	500,000
PNC Bank, 3.75% interest only payments, payable quarterly. Maturing June 2023; unsecured.	998,708	998,708
Robert Johnston, 2% interest only payments, payable quarterly. Maturing February 2021; unsecured.	350,000	350,000
Robert Johnston, 2% interest only payments, payable quarterly. Maturing January 2022; unsecured.	350,000	350,000
Robert Johnston, 2% interest only payments, payable quarterly. Matured January 2020; unsecured.	-	100,000
Robert Johnston, 2% interest only payments, payable quarterly. Maturing August 2024 with an option to extend an additional five years; unsecured.	400,000	400,000
Russ McCray, 2% interest only payments, payable quarterly. Maturing December 2020; unsecured.	22,957	22,957
TD Bank, 2% interest-only payments, payable quarterly. The loan was amended in 2020 to increase loan by \$750,000 and extend the maturity date. Maturing December 2024; unsecured.	1,750,000	1,000,000
Tom Baker, 2% interest only payments, payable quarterly. Maturing February 2021; unsecured. Note transferred from Architectural Associates in 2016.	25,000	25,000

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 8. Other Liabilities – Other Investments, Continued

USDA, 2.38% interest and principal payments in monthly installments on the last day of each month. Maturing May 2056. Bank of America investment of \$757,350 is pledged to USDA as collateral.	3,660,896	3,725,195
Wells Fargo, 2% interest-only payments, payable quarterly. Maturing December 2024 with an option to extend for an additional two years with quarterly principal payments of \$37,500 during extension period; unsecured; subordinated.	300,000	300,000
Wells Fargo, 2% interest-only payments, payable quarterly. Maturing February 2022 with an option to extend for an additional two years with quarterly principal payments of \$31,250 during extension period; unsecured; subordinated.	250,000	250,000
Wells Fargo, 2% eight quarterly principal payments beginning 2028. Maturing November 2029.	750,000	750,000
Woodforest National Bank, 2.75% interest only payments, payable quarterly. Maturing October 2021; unsecured.	600,000 \$ 16,136,377	600,000 \$ 14,495,391

The future maturities of other investments are as follows for the years ending December 31:

2021	\$	2,130,533
2022		2,173,105
2023		2,553,993
2024		2,500,000
2025		1,257,350
Thereafter		5,521,396
	<u>\$</u>	16,136,377

# Note 9. Refundable Advance

In April 2020, SCCLF entered into a loan with a financial institution in a principal amount of \$215,630 pursuant to the Paycheck Protection Program ("PPP Loan") under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"). The PPP Loan is unsecured and guaranteed by the United States Small Business Administration. The PPP term loan bears an interest rate of 1% annum. Under the Paycheck Protection Program Flexibility Act of 2020, (i) the first payment date for the PPP loan will be the earlier of (a) 10 months after the end of the "covered period" (as determined under the PPP) or (b) the date the bank receives a remittance of the forgiven amount from the SBA, and (ii) the PPP loan's maturity is extended to 5 years (from 2 years).

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# Note 9. Refundable Advance, Continued

All or a portion of the PPP loan may be forgiven by the lender upon application by the Fund beginning 60 days after the loan approval and upon documentation of expenditures in accordance with the requirements set forth by the SBA pursuant to the CARES Act. Under the CARES Act, loan forgiveness is available for the sum of documented payroll costs, covered rent payments, covered mortgage interest and covered utilities during either, at SCCLF's election, the eight-week period or twenty-four-week period beginning on the date of disbursement of proceeds from the PPP loan. In the event the PPP term loan, or any portion thereof, is forgiven pursuant to the PPP, the amount forgiven is applied to outstanding principal. SCCLF has applied for but not obtained forgiveness of the loan as of the date of this report. Management believes, at least, a significant portion of the PPP term loan will be forgiven.

## Note 10. Operating Leases

SCCLF rents office space in Columbia and Spartanburg, with operating leases through November 2022 and January 2024, respectively.

Future minimum lease payments are as follows for the year ending December 31, 2020:

2021	\$ 45,119
2022	43,332
2023	14,400
2024	1,200
	\$ 104,051

# Note 11. Net Assets With Donor Restrictions

Net assets with donor restrictions consist of the following at December 31:

	2	020	2019	
Restricted for specific purposes:				
Lending-Healthy Food program	\$	- \$	635,616	
Lending-Persistent Poverty Counties		-	250,000	
Lending-Affordable Housing		25,000	-	
Feeding Innovation and LEAP programs		472,530	66,736	
Specific operational expenses		101,021	585,797	
	\$	598,551 \$	1,538,149	

# Note 12. Board Designated Reserves

The Board of Directors has designated the following reserves for the years ended December 31:

	2020			2019	
Operating reserve	\$	750,000	\$	500,000	
Investor liquidity reserve		2,830,533		1,506,344	
Total board designated reserves	\$	3,580,533	\$	2,006,344	

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# **Note 13. Related Party Transactions**

As of December 31, 2020 and 2019, SCCLF had loans outstanding, investments, EQ2 investments as well as individual contributions from Board members. Related party transactions are as follows as of and for the years ended December 31:

	2020		<u>2019</u>	
Donations from individual board members and staff	\$	10,900	\$	5,176
Program-related investments and EQ2s due to individuals and entities affiliated with board members		3,600,000		3,700,000

In 2019 SCCLF's building renovations totaling \$24,224 were performed by a company whose principal is a SCCLF board member.

#### Note 14. Commitments

Under some loan receivable agreements, the full amount of the loan is not drawn down by the borrower at the time the loan receivable is closed. The remaining funds are committed to the borrower; however, they are contingent upon certain milestones being achieved. Therefore, the final draw down of funding does not become unconditional until the borrower meets the specified requirements of the loan. At December 31, 2020 and 2019, SCCLF had \$2,082,506 and \$1,116,845, respectively, held in committed funds.

On December 15, 2016, SCCLF entered into a Rural Development \$10,000,000 financing agreement with the USDA. The note, which is payable in equal monthly amortized installments including interest at 2.375%, matures in December 2056 and is secured by a Letter of Credit, full recourse in unrestricted net assets and an interest in, and an assignment, in all loans funded by SCCLF. As of December 31, 2020, \$6,175,000 is left to be drawn down from the agreement.

#### Note 15. Uncertainties

The 2019 novel coronavirus (or "COVID-19") has adversely affected, and may continue to adversely affect economic activity globally, nationally and locally. It is unknown the extent to which COVID-19 may spread, may have a destabilizing effect on financial and economic activity and may increasingly have the potential to negatively impact SCCLF and its borrowers and lenders, and the U.S. economy. These conditions could adversely affect SCCLF's business, financial condition, and results of operations. The extent of the adverse impact of the COVID-19 outbreak on SCCLF cannot be predicted at this time.

#### Note 16. Subsequent Events

In February 2021, SCCLF signed a \$1,000,000 promissory note with Regions Bank related to a program related investment. The note has a 7 year term bearing interest at 2.90% and matures in 2028.





# Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors South Carolina Community Loan Fund Charleston, South Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of South Carolina Community Loan Fund ("SCCLF"), which comprise the consolidated statement of financial position as of December 31, 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated April 26, 2021.

# **Internal Control over Financial Reporting**

In planning and performing our audit, we considered SCCLF's internal control over financial reporting to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of SCCLF's internal control. Accordingly, we do not express an opinion on the effectiveness of SCCLF's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether SCCLF's consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Charleston, South Carolina

April 26, 2021





# Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the *Uniform Guidance*

To the Board of Directors South Carolina Community Loan Fund Charleston, South Carolina

# Report on Compliance for Each Major Federal Program

We have audited South Carolina Community Loan Fund ("SCCLF")'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of SCCLF's major federal programs for the year ended December 31, 2020. SCCLF's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the federal statutes, regulation, and the terms and conditions of its federal awards applicable to its federal programs.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for each of SCCLF's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (the "Uniform Guidance"). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether non-compliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about SCCLF's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of SCCLF's compliance.

# **Opinion on Each Major Federal Program**

In our opinion, SCCLF complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2020.

# **Report on Internal Control Over Compliance**

Management of SCCLF is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered SCCLF's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of SCCLF's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, non-compliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material non-compliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Charleston, South Carolina

Elliott Davis, LLC

April 26, 2021

Schedule of Expenditures of Federal Awards and Notes to the Schedule of Expenditures of Federal Awards For the Year Ended December 31, 2020

Federal Grantor/Pass-through Grantor/Program Title	Federal CFDA Number	Grant Award or Pass-through Number	Passed through to Subrecipients		Federal Expenditures	
U. S. Department of Treasury						
Direct						
Community Development Financial						
Institutions Program - 2019	21.020	191FA051514	\$	-	\$	714,000
Community Development Financial						
Institutions Program - 2018	21.020	181FA023163		-		750,000
Community Development Financial						
Institutions Program - 2014	21.020	141FA012641		-		463,398
Total U. S. Department of the Treasury				-		1,927,398
Total Federal Expenditures			\$	-	\$	1,927,398

#### Note 1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards includes the Federal contracts and grant activity of the South Carolina Community Loan Fund ("SCCLF") and is presented on the accrual basis of accounting. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards ("Uniform Guidance"). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in, the preparation of the basic financial statements.

#### Note 2. Indirect Cost Rate

SCCLF does not utilize an indirect cost rate with respect to any of its federal programs.

#### Note 3. CDFI Loan Programs

Loans outstanding at the beginning of the year and loans made during the year are included in the federal expenditures presented in the Schedule. The balance of loans outstanding at the end of the audit period with continuing compliance requirements included in the Schedule consist of:

Federal Grantor/Pass-through Grantor/Program Title	Federal CFDA Number	Grant Award Number	Outstanding Balance	
U. S. Department of Treasury Direct				
Community Development Financial Institutions Program - 2014	21.020	141FA012641	\$	463,398

Schedule of Findings and Questioned Costs

For the Year Ended December 31, 2020

**Section I – Summary of Auditor's Results** 

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

Material weaknesses identified?

Significant deficiencies identified not considered to be material weaknesses?

None noted

Noncompliance material to financial statements noted?

**Federal Awards** 

Internal control over major programs:

Material weaknesses identified?

Significant deficiencies identified not considered to be material weaknesses?

None noted

Type of auditor's report issued on compliance for major programs:

Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR

Section 200.516(a)?

Identification of major programs:

CFDA Number Name of Federal Program or Cluster

21.020 Community Development Financial Institutions Program

Dollar threshold used to distinguish between Type A and Type B programs: \$750,000

Auditee qualified as low-risk auditee?

**Section II - Financial Statements Findings** 

None

**Section III - Federal Award Findings and Questioned Costs** 

None

**Section IV - Summary Schedule of Prior Year Findings** 

None